

Atlas Insurance Agency - Your Navigation Partner



Volume 22 Issue 8
August 2026

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Core Values

- Pono
- Lokahi
- Alaka'i
- Ho'okele
- Kakou
- Imi'ike

Email article submissions to:
kribilla@atlasinsurance.com

OAC Movie Day!

Mahalo to our Office Activities Committee (OAC) for planning another fun Annual Movie Day! This is one of our favorite traditions where we shut down the office and have a private screening of a movie! Team members from our neighbor islands even flew in to join the fun, and everyone settled in for a screening of Dog Stars. Grateful for an OAC that keeps our Atlas 'ohana connected, no matter which island we're on!



OAC Movie Day!, Cont.



OAC Movie Day!, Cont.



Welcome, Brandon!

Please join us in welcoming Brandon Noble to Atlas as an Account Manager in our Employee Benefits Unit! Brandon brings several years of employee benefits experience, having most recently served as an Account Manager Lead with Alliant Insurance Services. Throughout his career, he has partnered closely with clients to support open enrollment, manage renewals and compliance deadlines, identify benefit enhancement opportunities, and deliver exceptional client service. He has also held roles with Willis Towers Watson, Borrego Solar Systems, and Berea College, giving him a well-rounded background in employee benefits administration, client management, compliance, and benefits communications.



Brandon earned his Bachelor of Science in Business Administration from Berea College with a minor in Communication and holds Life & Health Insurance licenses in multiple states. Please join us in giving Brandon a warm Atlas welcome! We're excited to have him on board and look forward to the expertise and enthusiasm he will bring to our clients and colleagues.

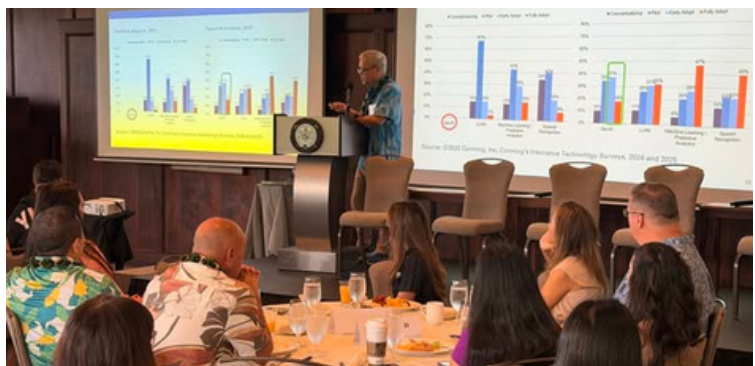


Atlas Out & About!

Atlas was proud to join this year's Associa Hawai'i Board Seminar at Ko'olau Ballrooms & Conference Center! We connected with board members and community managers from associations across Hawai'i, sharing insights on insurance options for their communities alongside a full day of educational sessions on board fundamentals, audits, and effective governance. Mahalo to Associa Hawai'i for another great seminar. We're grateful for the chance to connect with community leaders across our islands



We had the privilege of hosting our second annual Breakfast & Benefits seminar, featuring Hawai'i's Insurance Commissioner, Scott Saiki, alongside executives from four of Hawai'i's health insurance carriers — Jenny Smith (HMSA), Valerie Wang (Kaiser Permanente), Darren Nakao (UHA Health Insurance), and Eleu Kane (HMAA) — all on a panel together! Attendees heard updates and insights on Hawai'i's healthcare market and strategy, workforce and employee expectations, cost drivers and healthcare utilization, access to care, and the growing role of AI and technology in healthcare. Mahalo to everyone who attended and made the event a success!



Atlas Out & About, Cont.!

Atlas was proud to attend the Boys & Girls Club of Hawaii's 30th Annual Walk in the Country, held at the Four Seasons Resort O'ahu at Ko Olina!

This event marked 50 years of the Boys & Girls Club of Hawaii's mission to help youth reach their full potential. Walk in the Country raises unrestricted funds that directly support mentorship, meals, education, technology, career development, and

life-skills programs for over 14,000 youth across Oahu and Kauai each year. Mahalo to the Boys & Girls Club of Hawaii, we're honored to have been part of the celebration!



Atlas was proud to be a sponsor of Suisan Company, Ltd.'s 42nd Annual Food & New Product Show, one of Hawai'i's must-attend events for hospitality, restaurant, grocery, and retail professionals! Held at the Kaleiopapa Convention Center at the Outrigger Kona, businesses from across the islands came together to discover new products, connect with top suppliers, and prepare for what's ahead — including the upcoming single-use plastics ban taking effect in January 2027. Mahalo to Suisan for bringing our community together to grow, connect, and prepare for the future!



Atlas was proud to sponsor Hawaii Theatre Center's "A Century of Belonging" VIP Soirée, celebrating 104 years of the historic Hawai'i Theatre! Guests enjoyed an exclusive on-stage reception with culinary offerings, followed by a VIP silent auction supporting the theatre's restoration and community programs, and a night of entertainment. Mahalo to Hawaii Theatre Center for a beautiful evening honoring a century of history and community!



Atlas Out & About, Cont.!

Atlas team members were proud to volunteer at the 3rd Annual Pā'ina on the Course, a benefit for Helping Hands Hawai'i, held at Kapolei Golf Club! Proceeds from the tournament directly support their mission of empowering individuals and families on their path to a better tomorrow. Mahalo to Helping Hands Hawai'i for the opportunity to give back, and to our Atlas team members for coming together for a great day on the course in support of our community!



Atlas was honored to attend the 50th Anniversary celebration of Meiji Yasuda and Pacific Guardian Life! The event commemorated five decades of partnership between the two organizations, marking an incredible milestone since their partnership began in 1976. Congratulations to Meiji Yasuda and Pacific Guardian Life on 50 years — we're grateful to have celebrated alongside you!



PL Referrals

Please continue to refer your friends and family (all islands) for a personalized Insurance Analysis for our Personal Lines Referral Program! Staff receives \$25 per referral quoted and then \$25 for every referral bound. If you would like to participate in this program, please contact Mike Salvatera at (808) 533-8663 or msalvatera@atlasinsurance.com. Here are the staff that helped with the program for the month of August 2026!



Dylan Nakano, 1 referral, 1 bound; Elaine Gascon, 1 referral, 1 bound; Grant Murakami, 1 referral; Kaimana Rosso, 3 referrals; Katherine Shofran, 1 referral; Mary Kishimoto, 3 referrals; Robin Martin, 1 referral; Russ Park, 1 referral, 1 bound; Shane Choi, 1 referral.

Always Learning Something New



By: Tom Allen

Another fun thing about Toastmasters is you never quite know what you're going to learn—or who you're going to learn about.

At our August meeting, Delina Bailey kicked things off with an engaging talk on the idea that how you communicate can matter just as much as what you say. (Side note: she shared that 60–65% of marriages end in divorce due to people misunderstanding each other's communication style—wild, right?) Delina explained that most of us fall into one of four communication styles: Direct, Supportive, Initiating, or Analytical.

- **Direct** communicators are results-driven and focused on getting things done.
- **Supportive** communicators are more cautious and sometimes resistant to change, but dependable and great team players.
- **Initiating** communicators are outgoing and creative, though they can occasionally come across as impulsive.
- **Analytical** communicators tend to project perfectionism and are often very self-reliant.

Delina kept the audience hooked throughout, using relatable examples and direct interaction to bring the message home.

Next up was Cale Guillermo, who showed off his talent for digging up information that's been quietly buried online for nearly 13 years. He walked us through his love for Hawaii Five-0 (starring Alex O'Laughlin, Daniel Dae Kim, and others), and how he stumbled on one especially mysterious character: Tom Harrington, who made both his first and last appearance in a single episode—delivering only two lines before disappearing into TV history.

But Cale didn't stop there. He tracked down the Honolulu talent agent who discovered the character and spun together a completely implausible (and hilarious) scenario where an insurance agent provides surplus lines GL coverage to the talent agent... and somehow lands a spot on an episode of Five-0.

All in all, it was a great reminder that Toastmasters is equal parts education, practical takeaways, and entertainment. If you've been thinking about checking it out, please feel free to join us anytime—visitors are always welcome.



Hint: Tom Harrington AKA Tom Allen

EPIC Corner

By: Christopher Singhavara

EPIC: Connection, Community, and Growth

As we move into September, EPIC continues to build on the strong momentum from earlier this year. From our Financial Planning Workshop to continued member participation and idea-sharing, it's clear that our community is not just growing, but thriving. As we look ahead into the remainder of the year, it gives us a chance to reflect on what EPIC represents: connection, development, and intentional engagement. We're excited to introduce an upcoming experience that brings all three together in a unique way.

Coming Soon: EPIC x Hawaii Theatre Community Experience

This October 1st, 2026, EPIC will be stepping beyond the traditional networking format and into something more immersive, thoughtful, and locally grounded. We are currently planning a Hawaii Theatre docent-led tour, paired with a hosted networking session beforehand between members. This experience is designed to create meaningful connections, not just with one another, but with a historic institution that plays an important role in Hawai'i's cultural landscape. This event is intentionally structured to provide:

- A relaxed and welcoming environment to connect before the event
- A shared experience that naturally strengthens relationships
- A deeper understanding of a local organization EPIC members can be proud to support

The tour itself will highlight the history, architecture, and restoration of the Hawaii Theatre, giving members a behind-the-scenes look at one of Honolulu's most iconic landmarks. This is more than just an event. It is an opportunity to engage with our community in a meaningful way while building stronger professional connections.

Stay Tuned for More Details

As we finalize this event, the official details for the EPIC x Hawaii Theatre Community Experience will be sent via email soon. The message will include event details and other important information to help you make plans for October 1st, 2026. Be sure to keep an eye on your inbox, and we look forward to seeing many of you at this exciting EPIC event.

Thank you, as always, for being an essential part of EPIC.

Your EPIC Board

Greg Matsuura | Rubierose Cacho | Christopher Singhavara

